



PEPSICO



MEMORANDUM OF UNDERSTANDING
AMONG
PARTNERSHIP FOR SUSTAINABLE AGRICULTURE IN VIET
NAM (PSAV)
And
NATIONAL AGRICULTURE EXTENSION CENTER (NAEC)
And
PEPSICO, INC.
And
CARE

13 May 2022

This non-binding Memorandum of Understanding (“MOU”) is a declaration of intent to cooperate among Partnership for Sustainable Agriculture in Viet Nam (PSAV), National Agriculture Extension (NAEC), PepsiCo, Inc. (“PepsiCo”) and CARE (all referred herein as “Parties”) to work together to achieve the common goal described and based on outlined below:

BASIS:

1. PSAV is a Partnership under the Vietnam government’s Ministry of Agriculture and Rural Development (the “Ministry”). Members of PSAV, including different PPP Task Forces on Commodity, aims to work with key stakeholders to support agricultural sustainable development in Viet Nam.
2. NAEC is an entity under the Ministry. NAEC is responsible for leading and guiding the agriculture extension work at the central level through wide range of program such as trainings, agriculture projects implementation, communication, and international cooperation.
3. PepsiCo is one of the world’s leading food and beverage companies. PepsiCo is now a member of PSAV and Co-chair of the Fruit and Vegetable task force of PSAV.
4. CARE is a global non-profit organization working for a world of hope, tolerance, and social justice, where poverty has been overcome and all people live in dignity and security. CARE has established strong partnerships with governments and development partners in Vietnam for poverty reduction, women's empowerment, climate change adaptation and inclusive agriculture value chains.

The Parties recognize the importance of cooperation to maximize the effectiveness of sustainable agricultural development activities in response to climate change.

The Parties agree as follows:

Article 1

Objectives

The project - *Farming for Change - She Feeds the World Vietnam (SFtW Viet Nam)* - is a project under the global She Feeds the World program, within the framework of the cooperation between PepsiCo Foundation and CARE. This program has been implemented in Uganda, Egypt and Peru and in 2022, is expanding to Asia in Thailand and Vietnam.

The project aims to ensure small-scale farmers in the Central Highlands of Viet Nam, particularly women and ethnic minorities, have more secure and resilient livelihoods for food, nutrition and water security. This will be achieved by enhancing farmers' capacity to adopt sustainable agriculture practices, improving agricultural yields and productivity, and increasing women farmers' access to and control over productive resources, including through the transformation of discriminatory social and gender norms as well as facilitating greater access to markets. The project will be implemented in three provinces in the Central Highlands, namely Lam Dong, Gia Lai and Dak Lak. It is estimated to reach approximately 156,128 people (60% women) in 3 years.

Article 2

Areas of Cooperation

The roles of the Parties are described as follows:

Partnership for Sustainable Agriculture in Viet Nam (PSAV): Cooperate with partners to:

- Organize regional/national workshops/conferences on sustainable agriculture;
- Organize cross-visit to the successful model of PSAV and projects;
- Conduct value-chain researches for exported agricultural products;
- Organize activities to promote Food Innovation Hub; digital agriculture; annual platform between PSAV-PepsiCo, etc..

National Agriculture Extension Center (NAEC): Cooperate with partners to:

- Conduct training courses;
- Document best practices of the project;
- Organize cross-visits for agriculture extension workers to successful models;
- Organize workshops on good agriculture practices.

PepsiCo:

- Share permitted information for the purpose of connecting the project with potato farmers in three provinces: Gia Lai, Dak Lak, Lam Dong;
- Provide information relating to potato production to ensure the contents of the project in accordance with PepsiCo's sustainable agricultural standards.

CARE:

- Manage project budget and project schedule to ensure the project achieves set objectives;

- Coordinate project implementation units, ensuring progress and quality of activities;
- Report the donor on the progress and results of the project.

Article 3

Settlement of Dispute

Any differences or disputes between the Parties relating to the interpretation, implementation or application of the Articles of this MOU shall be resolved amicably through consultations or negotiations between the Parties.

Article 4

General Provisions

1. Specific agreements for each activity will be agreed in written form or an implementation plan jointly developed and agreed by the Parties.
2. The Parties agree that this MOU and the information related to the cooperation as mentioned in Article 2 hereof may be published by the Parties. Publication will be made in accordance with the publication and communication policies of the Parties.

Article 5

Effective Date, Duration, and Termination

1. This MOU will come into effect on the date of its signature by the Parties, unless terminated earlier by any Party, will remain applicable for a period of three years.
2. This MOU may be terminated at any time by any Parties by giving at least thirty days' written notice in advance to the other Parties.
3. This MOU may be amended or supplemented through a written agreement of the Parties. These amendments and supplements are an integral part of the MOU and shall come into force from the date determined by the Parties.
4. The Parties agree that the application and implementation of the Articles of this MOU does not give rise to international legal rights and obligations of the State or the Government of the two countries.

DONE at Washington D.C., USA this Thirteenth Day of May in the Year Two Thousand and Two, in three original copies in English language, each Party keeps one copy and the documents have the same validity.

**FOR PARTNERSHIP FOR
SUSTAINABLE
AGRICULTURE IN VIET NAM
(PSAV) AND NATIONAL
AGRICULTURE EXTENSION
CENTER (NAEC)**



**Dr. Nguyen Do Anh Tuan
Director of PSAV
Secretariat**

PEPSICO, INC.



**Monica Bauer
Vice President
Corporate Affairs**

CARE



**Gloria D. Steele
Chief Operating
Officer**