

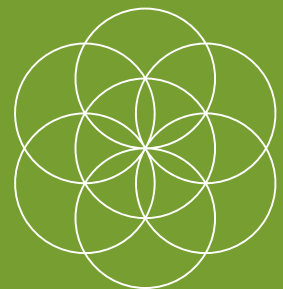


**Grow Asia**

**Partnership for  
Sustainable Agriculture in  
Vietnam**

**TEA GROUP**

**[30.12.2016]**



**GrowAsia**



# Partnership

IDH

Unilever

Department of Crop Production – DCP

Vietnam Tea Association - Vitas

Northern Mountainous Agriculture & Forestry Science Institute – NOMAFSI

National Agriculture Extension Center – NAEC

# Current situation



- Traditional market such as Taiwan, Japan rejected
- Vietnam Tea
- MRL from EU is becoming stricter
- MRL of USA is officially approved since September
- which bans some chemical still used on VN tea
- (such as Chlopyrifos)
- Even Indonesia (on 17th Feb) has released their new regulation
- About FFPO which caused a lot of trouble for our tea exporter
- Chemical table According to Tea Association of USA Inc

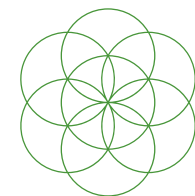
Prohibited Chemicals
DDT
Chlorpyrifos
Ethion
Fenvalerate
Lindane
Methidathion
Profenofos
Tetradifon
Triadimethon/Triadimenol
Triazophos



# Current Action from VITAS

- Participate in Agrochem TF to identify critical Active ingredients,
- Collaborate with DPP to address issues
- Meetings with IDH, VITAS, Croplife, Bayern, DCP in order to to adjust, update the list of active substances used in plant protection on tea
- Complete test sample before using for 9/13 spray companies involved in the project agricultural teams
- Provide a list of recommended active substances in line with the target market for the tea companies during the process of training
- Propaganda by posters, flyers, website, answering questions via hotline

# PPP group



- Organize tea group discussion at Vitas which include: IDH, Vitas, buyers (Unilever, Henry Thompson, Nam Anh Jsc ...) NGOs (Croplife, Bayern, Ransfer Viet)
- Monthly discussion on Monday of 2<sup>nd</sup> week
- Content of discussion:
  - Monthly update the progress of Agri team project of IDH and VITAS
  - Monthly update the progress of related projects such as R.A phase 2 of IDH, Unilever, VITAS, (V.U.I)
  - Update domestic and international information
  - Action points for existed issues, e.g: prioritize the implementation of activities related to pesticides, adjust Agriteam model for tea businesses, update the latest information on medicines for tea businesses and farmers
  - Projects interconnection and information sharing for cost reduction and beneficiaries increasing.



## Project: National documents on sustainable tea production- NSC

### **Progress/plan to develop**

- Each organization/Department select the key contact person and inform the group of his/her email address & phone number – Deadline: 16 Nov
- IDH collects the information and sends back full contact list – Deadline: 18 Nov
- DCP, CropLife, RA/VECO, NAEC: please send reference materials as soon as possible – Deadline: 17 Nov
- The leader will be responsible to coordinate experts in the experts group and seek for information from other sources to develop a detailed Outline for ToT, both in English and Vietnamese - Deadline: 30 Nov

## Main modules:

No	Modules	Leader
1	<i>Tea Seedling</i>	Department of Crop Production – DCP
2	<i>Basic construction techniques for Tea</i>	National Agriculture Extension Center – NAEC
3	<i>Tea intensive farming</i>	Northern Mountainous Agriculture & Forestry Science Institute – NOMAFSI
4	<i>Agrochemicals and residue management</i>	Department of Plant Protection
5	<i>Climate Change Adaptation</i>	NOMAFSI
6	<i>International Sustainability Certifications &amp; Standards</i>	Rainforest Alliance – RA /VECO
7	<i>Training/Extension technique for Trainers</i>	NAEC





# IDH support projects

- Quality and Sustainability in the Vietnamese tea industry (Agri-team)
- Integrating Smallholders in to Quality and Sustainable Tea Supply Chains in Vietnam – Phase 1 (RA phase 1)
- Integrating Smallholders in to Quality and Sustainable Tea Supply Chains in Vietnam – Phase 2 (R.A phase 2)





## Project: Quality and Sustainability in the Vietnamese tea industry - Agri-team

The Agri-team project has been implemented in 09/2015 at 13 tea companies in Phú Thọ, Hà Giang, Yên Bái, Lai Châu, Sơn La, Nghệ An, Hà Tĩnh, Lâm Đồng provinces.

**Objective:** Support tea companies in better management of plant protection chemical so that their product could be exported to international markets which has strict regulation on MRLs

**Main donor:** IDH

**Implementing agency:** VITAS

**Duration:** 12/2017

# Agri - team



- 13 companies committed to participate in the project:
- No. of trained farmers: 1207 (expect 3900 after project finish)
- No. of agri-team formed: 29

No	Name
1	Ton Vinh Tea Co., Ltd (Phú Thọ)
2	Ha Thai Tea Joint Stock Company (Thái Nguyên)
3	Huu Hao Tea Processing Co., Ltd (Yên Bái)
4	Hoang Long Tea Co., Ltd (Hà giang)
5	Kien Thuan Coroperatives (Yên Bái)
6	Cau Dat tea Co. (Lâm Đồng)
7	Quang Binh tea Co., Ltd (Hà Giang)
8	Hung Cuong tea JSC (Hà Giang)
9	Tam Đường tea company (Lai Châu)
10	Mộc Châu tea company – Vinatea (Sơn La)
11	My Lam tea JSC (Tuyên Quang)
12	Ha Tinh tea JSC (Hà Tĩnh)
13	Nghe An tea Ltd Co. ( Nghệ An)



# Agri-team

Responsible of PMU:

- Check the current status of pests and drug used
- Update Prohibited drug list and requirements on pesticide residues
- Changing medications
- Guide right spray
- Advice on factories, tea gardens and cultivation
- Dissemination of information on drug by posters, flyers, videos and commune loudspeakers
- Testing the product before / after using the new drug
- Promoting in international markets

# Agri-team



## Main challenges:

- Difficulty in persuading farmers to engage in the agri team project
- At each location, Agri-team model must change to suit the farming practices
- Many Plant protection drug on the market are unknown origin, or containing prohibited active substances without written on the packaging
- Tea companies have difficulty in finding pesticide seller (not available at local, or pesticide is banned according to MARD regulation)
- List of national prohibited substance is different from international one which limit the choice of tea companies
- The counterpart operation of tea companies
- The right choice of domestic/ international laboratories - credibility and fairness



# Integrating Smallholders in to Quality and Sustainable Tea Supply Chains in Vietnam – Phase 1 (RA phase 1)

The project will improve the long-term economic, environmental and social sustainability of Vietnamese small holder tea farmers by building their capacity to have access to the mainstream export market.

**Donors:** Unilever, IDH, R.A

**Agency:** RA, VECO

**Duration:** 11/2013 - 12/2015

**Main results:**

**No. of certified factories:** 19

No. trained/certified farmers    4125/2801

Certified volume        : 12706 MT

Certified area: 3931 Ha

No. of trained lead farmers: 395



## Integrating Smallholders in to Quality and Sustainable Tea Supply Chains in Vietnam – Phase 2 (R.A phase 2) - V.U.I project

**Donor:** IDH, UNILEVER, (MARD - pending)

**Agency:** VITAS

**Duration:** 10/2016 - 06/2018

**Objectives:**

- No. of trained farmers: 16750 (in which 6750 will be R.A certified)
- Sustainable volume: 24,750 mt (in which 15,000 mt will be RA certified)
- Area: 5700 ha
- Quantity to be increased: 15 – 20%

# V.U.I project ( RA phase 2)



## Main challenges:

- Provisions on residues of plant protection in the importing country are constantly changing which create difficulty for Vietnam enterprises
- The commitment of companies is not so strong.
- The connection between Public and private sector is inefficient
- The quality of Vietnamese tea products cannot compete with rivals in the segment of high quality tea





# Recommendations

- The participant of Public sector in training for farmers
- The contribution of MARD in NSC project: document printing and demonstration.
- To contribute to the access to the market through PPP by managing better pesticides, improve the image of Vietnam tea, improve the image of Vietnam food VN
- Support V.U.I project